Make a Credit Sale

The Invoice window is used to process and record a sale when payment is expected in the future. After entering information and saving the completed Invoice window, the following has occurred:

Transactions	DR	CR	Subsidiary Records Updated	General Ledger Updated
Accounts Receivable	\$		√	√
Cost of Goods Sold*	\$			√ ·
Sales Revenue		\$		*
Inventory*		\$	\checkmark	\checkmark
Sales Taxes Payable		\$	*	√ *
*Applies only to sales of inventory, not services.				

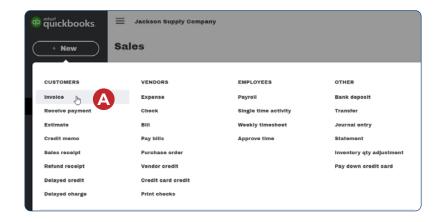
Quick Reference Table

Step	Box or Other Location	Procedure
A	QBO Home Page	Click the + New button → Invoice (in the Customers category) to open the Invoice window. If Intuit's new Invoice layout appears, click the Old layout button to return to the format used in these materials. If you have no other choice but to use the new layout, we have provided an image of this new layout on the last page of this reference section, along with the appropriate letters from this quick reference table that reflect the new Invoice window layout as of our latest publication date.
B	Customer (Add customer in new layout)	Select a customer from the drop-down list or add new.
C	Terms	Accept the default terms or select different terms from the drop-down list.
D	Invoice date	Accept the default date or change.
E	Invoice no.	Accept the invoice number or change.
6	Product/Service (may say Variant)	For the first item sold, select the item from the drop-down list or add new.
G	Description	Accept the default description or edit.
(H)	Qty	Enter the quantity ordered by the customer.
0	Rate	Accept the default price or edit.
0	Various	Repeat steps F-I for each inventory item sold.
K	Balance Due (Invoice total in new layout)	Verify that the balance due is correct.
	Invoice window	Review the information to verify that it is correct.
M	Save options	Save the invoice and close the window.

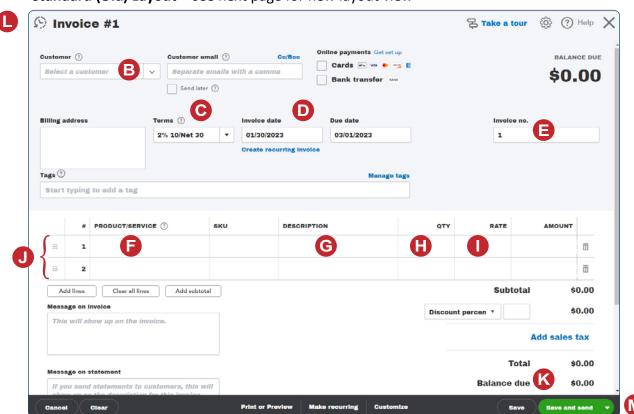


Make a Credit Sale

QBO windows



Standard (Old) Layout - see next page for new layout view



New Invoice Layout

